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Monday 13<sup>th</sup> June 2005

Dear Clive,

**RE: Bespoke operating software provided by Computerisation**

I wish to thank you for the dedicated hard work and input in constructing the aforementioned. As you are aware this Company was incorporated in March 2004 but only began trading in June 2004. The Companies first year accounts show a turnover of one million pounds with a very healthy profit margin.

The biggest contributing factor to these figures is the operating software designed by Computerisation. Indeed, this Company operates with an office level of only two personnel and I myself am included in the two. Obviously our only secretary has to deal with all other correspondence in relation to the operating of any company.

Right from the outset your interpretation of our requirements was excellent. Furthermore, computerisation was able to suggest unique solutions to handle our complex array of pricing structures, components and worldwide dispatch demands. Now we are able to forecast expenditure, predict fluctuations within our given sector, forward order, and indeed import consignments from numerous Companies worldwide all at the touch of a button.

As you are aware the investment into Express Stainless has been substantial in all areas, particularly in the procurement in "Specialist Equipment" form overseas. However on analysis of the Company trading over the first year, we have concluded the best investment has undoubtedly been with Computerisation.

Once again please pass on my warmest thanks to your software engineers and I look forward to a long and fruitful relationship with Computerisation in the modifying of our systems to continually streamline this Company.

Kind regards,

Mick Foulkes  
Managing Director